MINUTES OF REGULAR MEETING
SAN JUAN COLLEGE BOARD
June 1, 2026

ITEM A. **CALL TO ORDER**

Vice Chairperson Bev Taylor called the meeting to order at 6:06 p.m. The following members were present:

Bev Taylor, Vice Chairperson
GloJean Todacheene, Secretary
R. Shane Chance, Member
Byron Manning, Member
Julie Rasor, Member
Evelyn Benny, Member

Absent: Valerie Uselman, Chairperson

ITEM B. **WELCOME OF GUESTS AND VISITORS**

San Juan College Administrators and Staff in Attendance Included:
Toni Hopper Pendergrass, Edward DesPlas, Boomer Appleman, Kerri Langoni Carpenter, Michael Ottinger, Ana Greif, Yolanda Benally, Gwyn Adams, Eric Bateman, Mystelle Beasley, Josh Bishop, Alicia Corbell, Teresa Emrich, Jacinta Esquibel, Aurelia Etcitty, Veronica Evans, Vaughn Lewis, Nicholle Liessmann, Roy Lytle, Murdoch Maloney, Robert Martinez, Robert McCartney, Lizbeth Moreno, Sherry Paxson, Paulette Scott, Brandie Solomon, Gerald Williams, and Donna Ellis, Recorder

Guest(s): None.

ITEM C. **ADOPTION OF AGENDA**

Mr. Chance moved and Ms. Benny seconded to adopt the agenda as presented. **MOTION CARRIED** by unanimous voice vote.

ITEM D. **REPORTS**

1. **Monthly Presentation**

No monthly presentation.

iCare Minute Video

This month's iCare Video features Jayden Narciso, who was named a 2026 New Century Transfer Student and selected for the prestigious 2026 All-USA Academic Team. A dual credit student at San Juan College High School and

San Juan College, he graduated with both his high school diploma and an Associate of Science degree in Pre-Health Sciences. Jayden plans to continue his education at the University of New Mexico School of Medicine to pursue a career in health care.

2. Association Reports

Support Staff Association representative, Ms. Lizbeth Moreno, will provide the Board with a report.

No Student Government Association report.

Professional Staff Association representative, Ms. Mystelle Beasley, will provide the Board with a report.

Faculty Association representative, Mr. Gerald Williams, will provide the Board with a report.

ITEM E. CITIZEN COMMENTS

None.

ITEM F. CONSENT AGENDA

1. April 27, 2026 Work Session Minutes

The April 27, 2026, Work Session Minutes are presented in the Board Packet for approval.

2. April 27, 2026 Board Meeting Minutes

The April 27, 2026, regular Board Meeting Minutes are presented in the Board Packet for approval.

3. Correspondence

None.

4. Financials

The financial report for the period ending April 30, 2026, are presented in the Board Packet.

5. Personnel Report

Enclosed in the Board Packet is a listing of the personnel transactions that have occurred since the last Board Meeting.

6. **Deletion of Equipment from Inventory**

College Administration recommends the disposition of certain assets that are worn out, unrepairable, cannibalized, obsolete, or otherwise unusable. In accordance with Chapter 13-6-1 through 4 (Article 6) of the New Mexico State Statute, the Board is required to affirm the administration's recommendation. (The list of the assets recommended for disposition are included in the Board Packet.)

Recommendation

I recommend the Board of Trustees approve the College Administration's recommendation and approve the listed items for disposal.

7. **Custodial and Janitorial Supplies**

San Juan College Physical Plant Staff have identified and forecast custodial and janitorial supplies needed through the next fiscal year which include, but are not limited to: roll towels, tissue, trash can liners, personal protective equipment – gloves, toilet paper, hand soap and cleaning chemicals.

Under the guidance of the College's Purchasing Department, pricing pursuant to CES contract number 2025-10-C118-ALL was obtained from Fleming Chemical Company, Inc., headquartered in Albuquerque, New Mexico (no office in the Four Corners), for the purchase of custodial and janitorial supplies in an amount of $180,800.00 plus applicable taxes. Physical Plant staff also request a contingency for potential price increases, tariffs, and necessary equipment maintenance of $20,200.00 for a total not to exceed $201,000.00 plus applicable taxes.

Resources for these supplies are budgeted in the Fiscal Year 2027 general fund.

Recommendation

I recommend the Board approve the purchase of supplies described herein, from Fleming Chemical Company, Inc. in an amount not to exceed $201,000.00 plus applicable taxes.

8. **Job Order Electrician Services**

On July 11, 2023, the Board approved awarding electrician services to the following pool of service providers:

Echo Electric Co Inc., 610 DeKalb Rd, Farmington, NM
Ross Wes Electrical Services Inc., 1332 W Murray Dr., Farmington, NM

Trophy Ridge Electric LLC, PO Box 6402, Farmington, NM

This is a one (1) year contractor pool, and the third of three available optional renewals. As jobs arise, contractors within the approved pool will be selected based on their expertise and availability. Expenditures for the pool of service providers collectively will not exceed $200,000.00 plus applicable taxes for Fiscal Year 2027.

Resources for these services are budgeted in the Fiscal Year 2027 general fund.

Recommendation

I recommend the Board approve spending authority not to exceed $200,000.00 plus applicable taxes for electrician services in Fiscal Year 2027.

9. Job Order Plumbing Services

On July 7, 2025, the Board approved awarding plumbing services to Top Notch Mechanical. (Note: Top Notch Mechanical is also one of two approved participants in the Pipe Repair Services contractor pool.)

This is a one (1) year contract and the first of three available optional renewals. Expenditures for the plumbing services will not exceed $250,000.00.00 plus applicable taxes for Fiscal Year 2027.

Resources for these services are budgeted in the Fiscal Year 2027 general fund.

Recommendation

I recommend the Board approve spending authority not to exceed $250,000.00 plus applicable taxes for plumbing services in Fiscal Year 2027.

10. Job Order Pipe Repair Services

On July 11, 2023, the Board approved awarding pipe repair services to the following pool of service providers:

LDH Enterprises LLC, 6645 Isleta Blvd. SW, Albuquerque, NM 87105
Top Notch Mechanical LLC, 1680 Carpenter Dr. Bosque Farms, NM 87068

This is a one (1) year contractor pool, and the third of three available optional renewals. As jobs arise, contractors within the approved pool, will be selected based on their expertise and availability. Expenditures for the pool of service providers collectively will not exceed $250,000.00 plus applicable taxes for Fiscal Year 2027.

Resources for these services are budgeted in the Fiscal Year 2027 general fund.

Recommendation

I recommend the Board approve spending authority not to exceed $250,000.00 plus applicable taxes for pipe repair services in Fiscal Year 2027.

11. Copier and Print Management Services

On June 2, 2025, the Board approved a four-year extension contract with Canon for copier equipment lease, maintenance, usage and print management services. Fiscal Year 2026 was the first year of the extended contract.

This four-year contract is estimated at a total annual cost of $171,857.00, saving $73,740.00 each year, and a total cost of $687,428.00, saving $294,960.00 over the four-year contract term (inclusive of all applicable taxes). Included in this contract is the maintenance and usage fees for all current equipment as well as replacement of two high volume machines in our Copy Center.

Recommendation

I recommend the Board affirm year two of the four-year contract extension with Canon for copier and print management services in an amount estimated not to exceed $171,857.00 for Fiscal Year 2027.

12. Annual Utilities from City of Farmington

The College obtains utilities (electricity, water, sewage, sanitation) from the City of Farmington. The purchase or these utilities is exempt from the New Mexico Procurement Code 13-1-98.D.

For Fiscal Year 2027, utilities from the City of Farmington are estimated to not exceed $1,860,000.00 including applicable taxes.

Recommendation

I recommend the Board approve the purchase of annual utilities from the City of Farmington, for Fiscal Year 2027, at an amount not to exceed $1,860,000.00.

13. **Annual Natural Gas Utilities**

The College obtains natural gas from Symmetry Energy Solutions headquartered in Houston, TX with an office in Albuquerque.

Under the guidance of the College's Purchasing Department, pricing pursuant to New Mexico State Wide Price Agreement #30-00000-23-00066 was obtained from Symmetry Energy Solutions at a cost estimated to not exceed $430,000.00 inclusive of applicable taxes for Fiscal Year 2027.

Recommendation

I recommend the Board approve the purchase of natural gas utilities from Symmetry Energy Solutions, for Fiscal Year 2027, in an amount not to exceed $430,000.00.

14. **Legal Services**

On July 7, 2025, the Board approved awarding (RFP 26-03306) contracted legal services from Miller Stravert P.A. for a wide array of legal matters that are outside of specialties such as bond counsel and ERISA counsel.

The Board approved a one-year contract with the option of up to three (3) additional, one-year renewals Fiscal Year 2027 is the first of three renewals. The contract may automatically renew each year unless canceled by either party, 30 days prior to the renewal date.

It is estimated that legal services from Miller Stravert P.A. will not exceed $145,000.00 plus applicable taxes. College Administration requests a contingency of $25,000.00 should need exceed the estimate.

The expenses have been budged in the Fiscal Year 2027 operating budget.

Recommendation

I recommend the Board approve use of Miller Stratvert, P.A. for legal services for Fiscal Year 2027, at an amount not to exceed $170,000.00, plus applicable taxes.

15. **Sentinel Software Maintenance**

On September 9, 2024 the Board approved a three-year agreement with SentinelOne to provide malware and endpoint protection (antivirus) software for servers and desktops. This software service includes AI – Artificial Intelligence, which significantly enhances our ability to detect and respond to threats, empowers our analysts, and safeguards our employees', students' and community clients' data.

Fiscal Year 2027 is year three of the three-year agreement. The cost is not to exceed $103,510.00.00 plus applicable taxes.

Resources for the cost of this software's annual maintenance are budgeted in the Fiscal Year 2027 operating fund.

Recommendation

I recommend the Board affirm the purchase of the SentinelOne software licensing and maintenance agreement as indicated above in an amount not to exceed $103,510.00.00 plus applicable taxes.

16. **Ellucian Software Maintenance**

On December 5, 2023, the Board approved a 3-year agreement (through 6/30/2027) with Ellucian totaling $2,128,527.00 plus applicable taxes. Ellucian is the source of a large array of software used by San Juan College including: Colleague enterprise resource planning system, student information system, self-service, web adviser, application development environment, workflows, intelligent learning platforms, recruit and advise client relationship functions, subscription library, financial aid self-service, training and PayPal.

Fiscal Year 2027 is year three of the three-year contract and will not exceed $761,529.00 plus applicable taxes. Because the College will migrate to the Workday student information system effective Fiscal Year 2028, this will be the final contract year for its use of Ellucian software.

Required funds are budgeted within the Fiscal Year 2027 operating budget.

Recommendation

I recommend the Board affirm year three of the three-year agreement in the amount not to exceed $761,529.00 plus applicable taxes.

17. **Renewal of OnBase Software Platform**

On June 2, 2025 the Board approved a three-year agreement with OnBase, the document imaging, document retention and workflow software that has been in place at San Juan College since 2011. OnBase is integrated into the daily operations of the College; used to organize, store and retrieve a vast majority of the College's records and is currently sourced with Hyland Software, Inc.

Under the guidance of the College Purchasing Department, pricing was received pursuant to the Omnia Partners Cooperative Contract #R240307 from Hyland Software, Inc for this software. The Board approved a total cost for the three (3) years (through 6/30/28) not to exceed $317,815.00 plus applicable taxes. This cost for Fiscal Year 2027 is $105,845.00 plus applicable taxes.

Recommendation

I recommend the Board affirm year two of this three-year software agreement with Hyland Software for OnBase as herein described.

18. SolarWinds Software Maintenance

June 2, 2025, the Board approved continued use of SolarWinds Service Desk as our service request platform which provides for submission, management and tracking of tens of thousands of service requests made by hundreds of users to the Information Technology Center, Physical Plant, Marketing, and other San Juan College departments each year.

Under the guidance of the College's Purchasing Department, pricing pursuant to E&I contract number EI00063-2021MA was obtained from SolarWinds headquartered in Austin, TX (with no office in the Four Corners). A new three-year quote was provided which includes a discounted, stabilized cost for this software and will not exceed $535,710.00 plus applicable taxes:

Year 1	07/01/2026 – 06/30/2027	$168,264.00 plus applicable taxes
Year 2	07/01/2027 – 06/30/2028	$178,364.00 plus applicable taxes
Year 3	07/01/2028 – 06/30/2029	$189,082.00 plus applicable taxes

College Administration requests a contingency of $54,000.00 over the three-year term to address growing licensing needs.

Total: $589,710.00 plus applicable taxes.

Resources for the cost of year one is budgeted in the Fiscal Year 2027 operating fund.

Recommendation

I recommend the Board approve the three-year quote and contingency for SolarWinds software licensing and maintenance agreements at a cost not to exceed $589,710.00 plus applicable taxes.

19. **<u>Illumia (Transact) Software Services</u>**

On April 28, 2025, the Board approved a six-year extension with Transact (now "Illumia") of the subscription and licensing for Point-of-Sale services along with the addition of eCommerce. The eCommerce platform includes cashiering, software, hardware, and eCommerce gateway to banks. On April 6, 2026, the Board approved Illumia as the awardee of the ID Card and Door Access procurement, a five-year project set to conclude in 2031.

All of these products and services will be within the Fiscal Year 2027 operational budget in an amount not to exceed $717,715.00 plus applicable fees and taxes with the following breakdown:

<u>Maintenance/Point of Sale</u>
$117,308.00 plus applicable taxes

<u>eCommerce</u>
$ 25,000.00 plus credit card fees and applicable taxes

<u>ID Card and Door Access</u>
$575,407.00 plus applicable taxes

Funding for the Illumia software services is budgeted in the General Fund.

<u>Recommendation</u>

I recommend the Board affirm Illumia software services as here in described for Fiscal Year 2027 at a cost not to exceed $717,715.00 plus applicable fees and taxes.

<u>APPROVAL OF CONSENT AGENDA</u>

Ms. Todacheene moved and Ms. Rasor seconded to take the recommended actions as presented on the Consent Agenda. **MOTION CARRIED** by unanimous voice vote.

ITEM G. <u>OLD BUSINESS</u>

No Old Business.

ITEM H. **INDIVIDUAL ITEMS/NEW BUSINESS**

1. **FISCAL YEAR 2026 YEAR END BUDGET ADJUSTMENT REQUEST-CORRECTION**

The year end 2026 Budget Adjustment Request was reviewed and approved by the San Juan College Board of Trustees on April 27, 2026. Upon New Mexico Higher Education Department review, it was determined that the budget's line item for the $430,000.00 capital outlay appropriation for the Heavy Equipment Operator had been omitted. The College's Budget Office has been instructed to resolve this omission.

As a result, the General Fund revenue totals $74,165,143.00; total expenses are unchanged.

REVENUES	Original 2026	Year End 2026	**Revised** Year End 2026	Net Change
Tuition and Fees	11,400,000	12,496,812	12,496,812	
State Government Appropriations	36,205,600	38,755,022	39,185,022	430,000
Local Government Appropriations	18,674,773	18,674,773	18,674,773	
State Grants and Contracts	200,000	467,000	467,000	
Private Gifts, Grants and Contracts	980,891	985,000	985,000	
Sales and Services	481,000	521,962	521,962	
Other Sources	1,327,618	1,834,574	1,834,574	
TOTAL REVENUES	69,269,882	73,735,143	74,165,143	430,000

EXPENSES	Original 2026	Year End 2026	**Revised** Year End 2026	Net Change
Instruction	36,517,587	37,155,069	37,155,069	
Academic Support	5,686,803	5,873,165	5,873,165	
Student Services	7,684,809	7,230,145	7,230,145	
Institutional Support	11,128,298	12,341,495	12,341,495	
Physical Plant	7,888,285	7,658,347	7,658,347	

Transfers Out	6,621,087	10,790,263	10,790,263	
TOTAL EXPENSES	75,526,869	81,048,484	81,048,484	
Change to Fund Balance	(6,256,987)	(7,313,341)	(6,883,341)	430,000

The New Mexico Higher Education Department requires that the Board of Trustees approve the correction to the College's year end budget adjustment request for the fiscal year ending June 30, 2026.

Ms. Todacheene moved and Mr. Chance seconded to approve the correction to the College's year end budget adjustment request for the fiscal year ending June 30, 2026. **MOTION CARRIED** by unanimous voice vote.

2. **FISCAL YEAR 2027 BUDGET REQUEST – CORRECTION**

The Fiscal Year 2027 Budget Request was reviewed and approved by the SJC Board of Trustees on April 27, 2026. Upon NM HED review, it was determined that "State Government Appropriation" had been overstated, the result of one appropriation having been duplicated while three other appropriations having been prematurely included and reflected in SJC's revenue budget. Specific causes of this concern are:

Duplication of Appropriation for 1% compensation increase	$ 333,000.00
Inclusion of estimated FY2027 GRO funds	$1,745,000.00
Inclusion of a portion of DOIT C-2 funding for Workday implementation	$3,100,000.00
Inclusion of funding for SOE Center of Excellence for programmatic resources and services	
Total Amount "State Government Appropriation"	$ 150,000.00
Overbudgeted	$5,328,000.00

HED has instructed the College's Budget Office to correct this matter. Correcting the State revenue budget impacts total revenues and projected change to fund balance until the GRO funds, the C-2 funds and funds for programmatic resources and services can be re-budgeted.

Reducing State Government Appropriation's brings Total Revenues to:	$73,848,739.00

Total Expenses and Transfers remain unchanged.

Decrease to Fund Balance, then becomes: $9,920,124.00

REVENUES	FY27-Proposed	**Revised** FY-Proposed	Net Change
Tuition and Fees	12,615,280	12,615,280	
State Government Appropriations	**43,119,932**	**37,791,932**	**(5,328,000)**
Local Government Appropriations	19,128,593	19,128,593	
State Grants and Contracts	467,000	467,000	
Private Gifts, Grants and Contracts	1,339,398	1,339,398	
Sales and Services	521,962	521,962	
Other Sources	1,984,574	1,984,574	
TOTAL REVENUES	79,176,739	73,848,739	(5,328,000)
EXPENSES			
Instruction	38,956,889	38,956,889	
Academic Support	6,006,636	6,006,636	
Student Services	7,578,683	7,578,683	
Institutional Support	12,970,244	12,970,244	
Physical Plant	8,045,775	8,045,775	
Transfers Out	10,210,636	10,210,636	
TOTAL EXPENSES	83,768,863	83,768,863	
Change to Fund Balance	(4,592,124)	(9,920,124)	(5,328,000)

Note: Decrease in Fund Balance is comprised of the following projects.

Temporary Use for Budgeting Misalignment/Timing of FY2027 Appropriations	$1,950,933
ADA Accommodations - as needed	$ 500,000
Estimated CHESS and Workday Costs - FY2027 (does not include C-2 $2,027,067)	$3,852,448
FY2027 Estimated Staffing for SIS Implementation (does not include C-2 $1,072,933)	$1,350,000
License, integration and implementation of SLATE Client Relationship Mgt (CRM)	$ 191,743
ID Equipment and Software - ID System	$ 575,000
25% match for Control Replacements & Enhancements - Phase 2	$1,500,000
Total FY 2027 Projects Funded by Decrease in FB	$9,920,124

The New Mexico Higher Education Department requires that the Board of Trustees approve the correction to the College's Budget Request for the fiscal year ending June 30, 2027.

Ms. Rasor moved and Ms. Todacheene seconded to approve the Fiscal Year 2027 Budget Request correction. **MOTION CARRIED** by unanimous voice vote.

3. <u>DIGITAL STRATEGIC MARKETING</u>

With digital marketing central to effective outreach, San Juan College's Marketing and Public Relations department continues to use a comprehensive, data-driven strategy which aligns with the College's Strategic Plan and Enrollment Management Plan. The strategy supports enrollment growth, strengthens brand visibility, and promotes academic pathways year-round.

San Juan College's Marketing and Public Relations seeks to continue using Clarus, a Carnegie company, to further this strategy using targeted digital advertising, refined audience segmentation, and continuous optimization allowing the College to maintain a strong presence locally and in key regional markets. This integrated approach ensures marketing investments remain strategic, measurable, and adaptable and advances ongoing search engine optimization (SEO) and answer engine optimization (AEO) efforts to ensure San Juan College content remains visible and competitive across traditional and AI-driven search platforms.

Under the guidance of the College's Purchasing Department, pricing for this project has been provided by Carnegie, and its subsidiary, Clarus, a Carnegie Company, in an amount not to exceed $552,600.00 plus applicable taxes. Advertising is exempt from the New Mexico Procurement Code 13-1-98.V.

Resources for the funding of this project will be provided by the Marketing and Public Relations department, program budgets, and grant funding.

Mr. Manning moved and Mr. Chance seconded to approve spending authority for strategic marketing and advertising with Clarus, a Carnegie company, in an amount not to exceed $552,600.00 plus applicable taxes. **MOTION CARRIED** by unanimous voice vote.

4. <u>SPENDING AUTHORITY FOR REASONABLE ACCOMMODATIONS</u>

Federal law requires San Juan College to make reasonable accommodations to students with disabilities. In many instances, the College may not have much advance notice of a student's needs.

So that the College is able to secure services to provide any and all reasonable accommodations in a timely fashion, College Leadership requests that the President and the Executive Vice President be Board authorized to purchase up to $500,000.00 in services to accommodate students as required by federal law.

It will be necessary to use fund balance for this need. An appropriate revision will be made in the year-end Budget Adjustment Request and the Board will be provided a report on how this spending authority was used.

Ms. Todacheene moved and Ms. Benny seconded to grant the President and the Executive Vice President spending authority up to $500,000.00 plus applicable taxes to procure services to provide federally-required reasonable accommodations for eligible students through June 30, 2027. **MOTION CARRIED** by unanimous voice vote.

5. ELECTRIC VEHICLE TECHNICIAN TRAINING PROGRAM INSTRUCTIONAL AIDS

The automotive industry is transitioning to electric vehicle technology. Accordingly, San Juan College's Trades and Technology programs are expanding to remain aligned with industry standards, strengthen partnerships with manufacturer programs, and support workforce development initiatives in our community. In order to build training capabilities within the College's Automotive Technology Program, the School of Trades and Technology is requesting approval to purchase instructional aids for the Electric Vehicle (EV) Technician Training Program. The EV Technician Training Program directly supports the upcoming launch of the Electric Vehicle Technician Associate of Applied Science (AAS) degree program by providing students with practical, industry-relevant experience in EV diagnostics, maintenance, and repair.

Under the guidance of the College's Purchasing Department and following a detailed and documented process to meet all of the State of New Mexico Procurement requirements, proposals were requested (RFP 26-05073) to find qualified offerors to provide instructional aids. Three proposals were received, which the Evaluation Committee reviewed in detail and has recommended awarding to Legacy EV, headquartered in Gilbert, Arizona (no office in Farmington, New Mexico) for the acquisition of the following:

One (1) Legacy EV 100V EV Training Bench at a cost not to exceed $125,000.00

Funding for this purchase will be provided by the operating budget from the Center of Excellence.

Ms. Rasor moved and Mr. Chance seconded to approve the purchase of the equipment discussed herein from Legacy EV in an amount not to exceed $125,000.00. **MOTION CARRIED** by unanimous voice vote.

6. HEAVY EQUIPMENT ACQUISITION

At the November 3, 2025, meeting the Board approved the purchase of a John Deere Motor Grader in order to continue building training capabilities within the College's Heavy Equipment Operator Program. To enhance that acquisition, the School of Energy is requesting approval to purchase additional equipment, specifically, a Topcon 3D machine GPS control system to provide high-precision automated blade control thereby increasing efficiency and accuracy.

Under the guidance of the College's Purchasing Department and following a detailed and documented process to meet all of the State of New Mexico Procurement requirements, pricing has been obtained pursuant to Cooperative Educational Services (CES) contract number: 2024-04-C112-ALL from 4 Rivers Equipment LLC., headquartered in Greeley, Colorado with an office in Farmington, New Mexico, for the purchase of a Topcon 3D Kit for 622 Motor Graders in an amount not to exceed $90,000.00 plus applicable taxes.

Resources for this purchase has been secured with funds through the Government Results and Opportunity (GRO) Program.

Mr. Chance moved and Mr. Manning seconded to approve the purchase of the equipment discussed herein from 4 Rivers Equipment, LLC of Farmington utilizing CES Contract 2024-04-C112-ALL in an amount not to exceed $90,000.00 plus applicable taxes. **MOTION CARRIED** by unanimous voice vote.

7. COMMERCIAL DRIVER'S LICENSE (CDL) PROGRAM EQUIPMENT

In order to continue to build training capabilities within the College's Commercial Driver's License Program, the School of Energy is requesting approval to purchase additional equipment. Under the guidance of the College's Purchasing Department and following a detailed and documented process to meet all of the State of New Mexico Procurement requirements, pricing has been obtained pursuant to Cooperative Educational Services (CES) contract number: 2024-24-C121-ALL from Inland Kenworth, headquartered in Albuquerque, New Mexico. with an office in Farmington, New Mexico, for the acquisition of the following:

Two (2) Kenworth T680 commercial semi-trucks with 76" sleepers and extended warranties at a cost of $338,608.00

One (1) Kenworth T380 commercial semi-trucks with 76" sleepers and extended warranties at a cost of $141,302.00

Preventative maintenance for one year for all three units $9,975.00.

Funding for this purchase has been secured by a state appropriation of $479,910.00 and $9,885.00 from the CDL program's operational budget.

Note: This acquisition doubles the purchase approved by the Board in November, bringing the total CDL vehicles acquired to six. Institutional funds provided for the first three vehicles; a state appropriation and operational funds from CDL budget provide for these additional three vehicles.

Mr. Manning moved and Ms. Todacheene seconded to approve the purchase of the equipment discussed herein from Inland Kenworth utilizing CES Contract 2024-24-C121-ALL in an amount not to exceed $489,885.00. **MOTION CARRIED** by unanimous voice vote.

8. FLOORING REPLACEMENT SERVICES

As part of its ongoing facilities maintenance and replacement cycles, San Juan College contracts with third party providers to replace floor coverings.

Under the guidance of the College's Purchasing Department, following a detailed and documented process to meet all of the State of New Mexico Procurement requirements, proposals were requested (RFP 26-06143) to find qualified offerors to provide Carpet and Flooring Services. Of the three proposals received, two were deemed to be responsive to the RFP. The Evaluation Committee reviewed the two responsive proposals and has recommended that both be included in a multi-source pool:

Builders Tech NM LLC, 3607 Simms Ave SE, Albuquerque, NM 87108
Mannington Mills, Inc, 5301 Beverly Hills Ave NE, Albuquerque, NM 87113

Awards from this pool are not to exceed $150,000.00.00 plus applicable taxes for a one-year contract, with up to three (3) optional one-year renewals. Establishing a job order contractor pool enables the College to address flooring replacement needs on as-needed and priority bases.

Ms. Rasor moved and Mr. Chance seconded to approve the contractor pool for carpet and flooring services in an amount not to exceed $150,000.00 plus applicable taxes. **MOTION CARRIED** by unanimous voice vote.

9. **THIRD PARTY SUPPORT SERVICES - STUDENT INFORMATION SYSTEM (SIS) IMPLEMENTATION**

The College needs to outsource supplemental staffing "backfill" for the Workday SIS project for locally hard-to-hire positions (mostly IT). This backfill is necessary so that the San Juan College personnel can concentrate on the Student Information System (SIS) being built while keeping the current production environments operational.

Under the guidance of the College's Purchasing Department, pricing has been received pursuant to the Choice Partners Cooperative Contract #25/018MF-23 from Ferrilli for these services:

IT/Student System Backfill
$326,400.00 plus applicable taxes and travel expenses

IT Core System Support
$59,400.00 plus applicable taxes and travel expenses

Total for Fiscal Year 2027 is $385,800.00 plus applicable taxes and travel expenses.

Fiscal Year 2027 resources for this supplemental staffing is provided by Use of Fund Balance.

Note: On February 2, 2026, the Board also approved using Ferrilli to provide the implementation and integration of the Slate customer relations management (CRM) software into the Workday Student Information Systems (SIS) project. This recommendation fulfills a related, but different need.

Ms. Todacheene moved and Ms. Benny seconded to approve the Ferrilli agreements at $385,800.00 plus applicable taxes and travel expenses. **MOTION CARRIED** by unanimous voice vote.

10. **CYBERSECURITY LABS AND NETWORK SUPPORT SERVICES**

Loial, Inc. (previously Aquila) is a company who specializes in cybersecurity and networking solutions.

Currently, Loial is providing network support for the San Juan College production network and wireless infrastructure and is also providing support for network, server, endpoint/antivirus protection, for the Cyber Security Labs in the Quality Center for Business.

Under the guidance of the College's Purchasing Department, pricing pursuant to New Mexico Statewide Pricing Agreement (SPA) 30-00000-23-00080EB was obtained from Loial, Inc., headquartered in Albuquerque, New Mexico (no office in the Four Corners).

The total annual cost is not to exceed $88,368.00 plus applicable taxes. These services are budgeted in the College's operating fund.

Mr. Chance moved and Ms. Benny seconded to approve Loial cybersecurity support services, Inc. at a cost not to exceed $88,368.00 plus applicable taxes and travel. **MOTION CARRIED** by unanimous voice vote.

11. INFORMATION TECHNOLOGY HELPDESK AND DISASTER RECOVERY SERVICES

San Juan College's Information Technology Center augments its in-house helpdesk and disaster recovery services through Riverside Technology Industries (RTI).

Under the guidance of the College's Purchasing Department, pursuant to New Mexico Statewide Price Agreement (SPA) 10-00000-20-00062AA pricing was obtained from RTI that encompasses Veeam, and Wasabi products listed below:

Veeam: Is a provider of data protection software. Its products are used by San Juan College to protect from data loss, corruption, and disaster. The total for Fiscal Year 2027 annual renewal is $75,816.00 plus applicable taxes.

Wasabi: Is a service that helps San Juan College protect its data from disasters using cloud storage for copies of our organization's data in a remote location. The total for Fiscal Year 2027 annual renewal is $11,175.00 plus applicable taxes.

Helpdesk Services: Under the guidance of the College's Purchasing Department, pricing pursuant to Cooperative Educational Services contract #2024-19-C120-ALL was obtained from RTI at a cost for Fiscal Year 2027 is $99,000.00 plus applicable taxes. This is year two of two for Helpdesk services.

The cost of these three services for Fiscal Year 2027 will not exceed $185,991.00 plus applicable taxes and is within the Fiscal Year 2027 operating budget.

Mr. Chance moved and Mr. Manning seconded to approve the purchase of these three services through RTI, not to exceed $185,991.00 plus applicable taxes for Fiscal Year 2027. **MOTION CARRIED** by unanimous voice vote.

ITEM I. **ANNOUNCEMENT OF NEXT MEETING**

The next regular meeting will be **Monday, July 6, 2026, at 6:00 p.m.** in the San Juan College Board Room.

ITEM J. **CLOSED SESSION**

No Closed Session.

ITEM K. **ADJOURNMENT**

Mr. Chance moved and Ms. Benny seconded the motion to adjourn the meeting. Vice Chairperson Taylor adjourned the meeting at 7:14 p.m. **MOTION CARRIED** by unanimous roll call vote.

____
Ms. Bev Taylor, Vice Chairperson
San Juan College Board

ATTEST:

____ Date: August 3, 2026
Ms. GloJean Todacheene, Secretary
San Juan College Board